

## SIR ARTHUR LEWIS COMMUNITY COLLEGE **Division of Agriculture** Associate Degree Year 11

Course: Agribusiness Management

Year: 2006

Duration: two and a half hours

Semester: 2

# Do Question 1 and any other four questions

1.

### Balance sheet as at Dec 31st 2005

### **Assets**

Current

Cash \$5,000.00 Livestock \$21,800.00 Inventory \$10,000.00 Total current assets \$46,800.00

Machinery and equipment \$35,000.00 Land \$96,000.00

Total fixed assets

Total Assets \$177,800.00

#### Liabilities

Current

Account Payable \$500.00 Interest and Taxes \$2,000.00 Mortgage payments due \$1,500.00 Other current debt due \$20,000.00 Total current liabilities \$24,000.00

Long term

Mortgage \$59,000.00

**Total Liabilities** \$83,000.00 Net worth \$94,800.00 Total Liabilities and net worth \$177,800.00

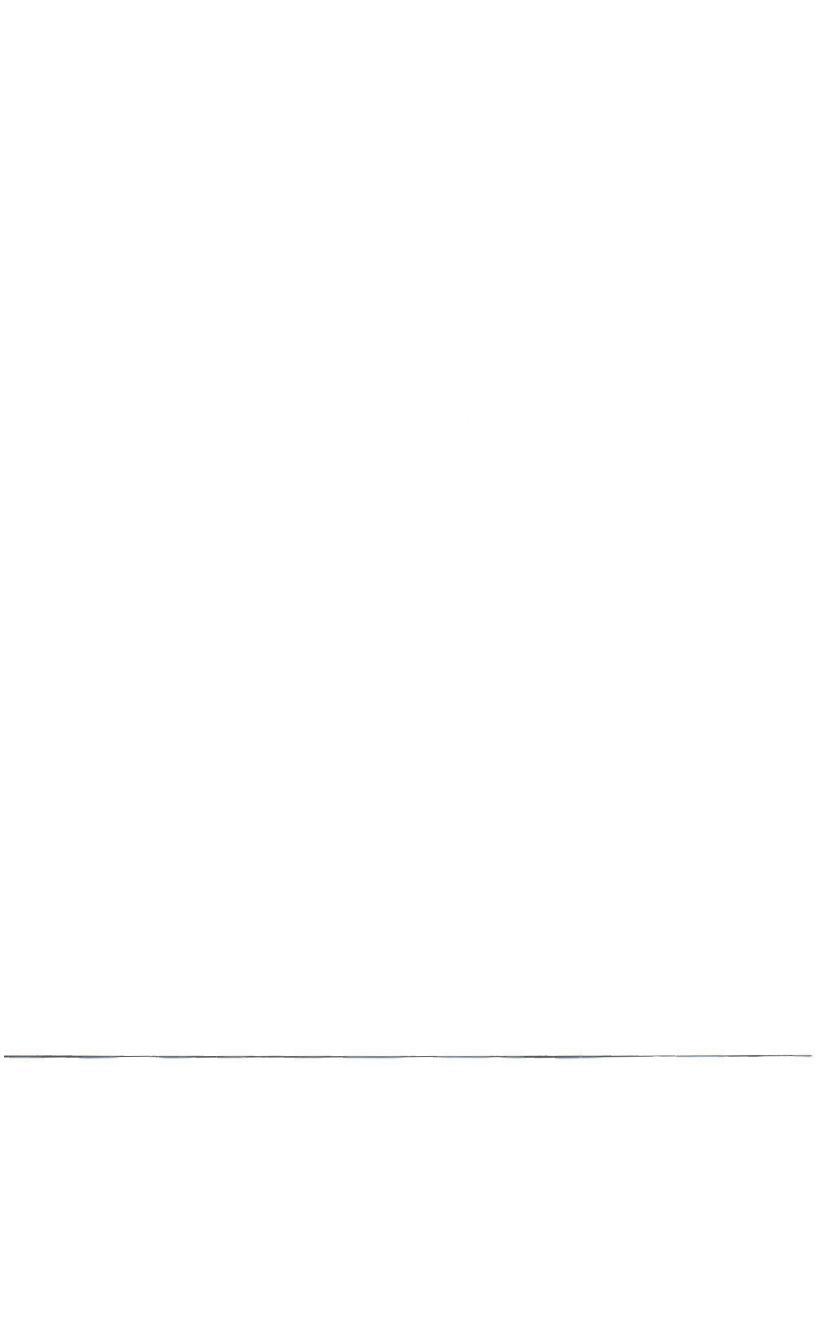
#### Summary profit and loss statement

Income	\$90,087.00
Expenses	\$69,920.00
Net Farm Income	\$33,176.00





- a) In terms of the financial condition of a business, what is liquidity? Describe two ratios that are used to measure liquidity.
- b) Use the two above ratios to determine the liquidity of the balance sheet above.
- c) In terms of the financial condition of a business, what is solvency? Describe two ratios that are used to measure solvency.
- d) Use the two above ratios to determine the solvency of the balance sheet above
- e) What is the Return on investment ratio for a firm? Calculate the return on investment ratio for the statements shown above
- f) What is the Return on owners equity ratio for a firm? Calculate the return on owners equity ratio for the statements shown above
- 2. a) Work helps to meet various levels of human needs as shown in Maslows pyramid of human needs. List and describe each of these needs in ascending order
- b) You are starting up a new agribusiness. Outline in some detail how you plan to set up a good motivational environment for the workers in your business.
- 3. a) List and define the different types of legal business structures that can be used by an agribusiness
- b) Why are sole proprietorships very popular among small agribusiness in St. Lucia ands the Caribbean?
- c) What are the disadvantages of a sole proprietorship?
- d) What are the main advantages and disadvantages of a private company?
- 4. a) List and describe seven(7) ways in which a new business can obtain the resources needed to start up.
- b) List and describe three methods of forecasting price and economic data to make a business plan
- c) List the advantage(s) of each method
- 5. a) What is a short term loan as distinct from a long term loan?
- b) What is loan amortization? Describe the different types of loan repayment plans that are offered for amortized loans
- c) Describe in detail the process by which banks assess and grant credit to borrowers
- d) In your opinion, what may be some of the reasons why local farmers have difficulty obtaining credit.
- 6. a) What is a budget?



- b) Describe the three types of budgets that are used in planning agribusiness
- c) What is discounting? Why is it used in budgeting for capital items.
- d) The table below shows the net cash flows for a potential machinery investment on a layer farm. It also shows the discounting factor for each year based on a 12% rate of interest. Use this to calculate the Net Present Value for the investment.

Year	Discount factor	Cash Flow
0 – initial outlay	1	-\$100000
1	.8929	\$25000
2	.7972	\$25000
3	.7118	\$25000
4	.6355	\$25000
5	.5674	\$25000
		\$25000

